



**DANIEL R BUTLER**  
FINANCIAL, ENERGY  
MARKETS  
PROFESSIONAL

## EXPERIENCE

---

### **Owner, Consultant Melbourne a.s., Prague**

*June 2010 to Present*

Engaged in sales projects, fundraising, and charity work. Clients included Czech software entity, new battery tech firm, nano materials sales office, and international food production company.

Smiling Crocodile charity for special needs children, Prague, India, Africa; IT management, PR, and Social Networking.

### **Senior Trader, EFET Contract Manager MND a.s., Prague**

*June 2011 to Nov 2014*

Responsible for obtaining EFET contract liquidity.

Achieved recognition for MND at main gas hubs, exchanges through marketing and roadshow visits. Successfully negotiated and acquired over 60 EFETs and minimal Credit Support Agreements and set up 3 gas and power exchanges.

### **Senior Consultant Wallich & Matthes / 42 Financial Services, Prague**

*Jan 2008 - Mar 2011*

Brokered carbon credits (EUAs, CERs), carbon offset projects, in Central and Eastern Europe and advised on new product generation with AAUs and green certificates.

### **Trade Director, Fund Marketer Blackstone Global Ventures a.s., Carbon Credit Manager, Prague**

*Jan 2007 to Nov 2007*

Authored and Created Joint Implementation Focus Fund product and ran road show marketing effort.

Secured seeding and credit agreement from Bear Stearns UK prior to their bankruptcy.

### **Head of Equity Sales and Carbon Desk Manager. Atlantik Finanční Trhy a.s., Prague**

*Sept 2003 to Dec 2006*

Hired as equities salesman, later Identified carbon broking potential and created one of the region's earliest carbon broker desk exploiting advantageous spreads.

Utilized previous experience in settlements, desk creation, registration rules and overcame hurdles to build a lean operation.

## OBJECTIVE

---

-Project Manager, Consultant, Operations.  
- A role that utilizes my experience and innate talents in sales, negotiation and marketing.

## SKILLS/STRENGTHS

---

Persistence, Creativity, Contact Network, Finding Opportunities

## CONTACT

---

+420 606 213 523

[Dan@Danielbutler.eu](mailto:Dan@Danielbutler.eu)

Na Vrchmezí 14

Sedlec, 160 00

## NOTES

---

### **Consultant for Serbian Projects Belgrade and Vienna.**

*Aug 2001 to Aug 2003*

- Meindl Bank AG, Vienna, setup Serbian FX bond capacity, 2003.

East West Institute, Project Manager, "Regional Training Centre Proposal"

- Citadel Securities, Belgrade, advised on bond sales and privatization memoranda.
- MVI Securities, Belgrade, created marketing materials and introduced distressed debt buyers from the UK.

### **Emerging Markets Equities Salesman**

**Prague, Kiev, Athens**

*September 1996 to September 2003*

Garnered large UK based clients and transacted large market share in Prague equities.

Managed Greek IPO sales to institutions leading prior to EU convergence.

### **FX and Commodities Futures market maker, salesman and back office clerk**

**New York, Sydney, Melbourne**

*July 1986 to June 1996*

Learned settlements, risk management, market making and position management trading precious metals and currency futures and spot.

Brought in client business from Asia and local markets for corporate hedging and speculation.

## **EDUCATION**

---

1995 Licensed Futures Representative, Sydney Futures Exchange, Australia;

1985 Bachelor of Arts, Political Science, University of Washington, USA

## **OTHER DETAILS**

---

Citizenships / Work Permissions

- Australian Citizen - as of 1995;
- American Citizen - by birth;
- EU Work permission by marriage.